

Independent Auditor's Report on standalone financial results pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

**To the Board of Directors
ORIX Leasing & Financial Services India Limited**

We have audited the accompanying Financial Results of ORIX Leasing & Financial Services India Limited (the 'Company') for the year ended 31 March 2017 (the 'Financial Results'), being submitted by the Company pursuant to the requirement of Regulation 52 of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015. These Financial Results, which are the responsibility of the Company's management and approved by the Board of Directors, has been prepared on the basis of the related financial statements which is in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013 (the 'Act'), read with the relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express an opinion on these Financial Results based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Financial Results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as Financial Results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, the Financial Results:

- i. are presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
- ii. give a true and fair view of the net profit and other financial information for the year ended 31 March 2017.

The Financial Results include the results for the half year ended 31 March 2017 being the balancing figure between audited figures in respect of the full financial year and the published unaudited year to date figures up to 30 September 2016 which were subjected to limited review by us.

For **B S R & Co. LLP**
Chartered Accountants

Firm's Registration No: 101248W/W-100022



Milind Ranade
Partner

Membership No: 100564

Mumbai
18 May 2017

ORIX Leasing & Financial Services India Limited

Regd Office: Plot No. 94, Marol Co - Operative Industrial Estate, Andheri Kurla Road, Andheri East, Mumbai 400059

CIN:U74900MH2006PLC163937 | www.orixindia.com

Tel: +91(22) 6707 0100 | Fax: +91 22 2852 85 49 | Email: info@orixindia.com

Financial results for year the ended 31 March 2017

(₹ in Lakhs)

Particular	As at 31 March 2017	As at 31 March 2016
	Audited	Audited
EQUITY AND LIABILITIES		
Shareholders' fund		
Share capital	8,894	8,894
Reserves and surplus	28,370	26,390
	37,264	35,284
Non-current liabilities		
Long-term borrowings	51,160	14,023
Other long term liabilities	513	477
Long term provisions	120	54
	51,793	14,554
Current liabilities		
Short term borrowings	12,493	15,689
Trade payables		
MSME	-	-
Others	2,926	3,283
Other current liabilities	19,374	14,856
Short-term provisions	1,103	680
	35,896	34,508
TOTAL	1,24,953	84,346
ASSETS		
Non-current assets		
Fixed assets		
Tangible assets	2,512	813
Intangible assets	201	122
Capital Work in Progress	185	448
	2,898	1,383
Deferred tax asset (net)	6,407	5,615
Long-term loans and advances	79,458	44,835
Other non-current assets	6	3
	88,769	51,836
Current assets		
Cash and bank balances	863	1,819
Short term loans and advances	34,673	30,074
Other current assets	648	618
	36,184	32,511
TOTAL	1,24,953	84,346

By the order of the Board
For ORIX Leasing & Financial Services India Limited


Sandeep Gambhir
Managing Director
(DIN - 00083116)

Date: 18 May 2017
Place : Mumbai



ORIX Leasing & Financial Services India Limited

Regd Office: Plot No. 94, Marol Co - Operative Industrial Estate, Andheri Kurla Road, Andheri East, Mumbai 400059

CIN:U74900MH2006PLC163937 | www.orixindia.com

Tel: +91(22) 6707 0100 | Fax: +91 22 2852 85 49 | Email: info@orixindia.com

Financial results for year the ended 31 March 2017

(₹ in Lakhs)

Particulars	Half Year ended		Year ended	
	31 March 2017	31 March 2016	31 March 2017	31 March 2016
	Unaudited	Unaudited	Audited	Audited
Revenue				
Revenue from operations	7,063	4,815	12,843	8,580
Other income	143	129	245	291
Total Revenue (I)	7,206	4,944	13,088	8,871
Expenses				
Employee benefit expenses	1,108	769	2,035	1,306
Finance costs	3,050	1,810	5,342	3,001
Depreciation and amortisation expenses	240	67	402	97
Other expenses	1,455	1,055	2,438	1,906
Total expenses (II)	5,853	3,701	10,217	6,310
Profit before tax (III)=(I)-(II)	1,353	1,243	2,871	2,561
Tax Expenses :				
Current tax	776	747	1,711	1,604
(Excess) / Short provision of tax for earlier years	(28)	27	(28)	27
Deferred tax	(454)	(310)	(792)	(705)
Total Tax Expenses (VI)	294	464	891	926
Profit after tax (V)=(III-VI)	1,059	779	1,980	1,635
EARNING PER EQUITY SHARE				
Basic and diluted earning per share of ₹ 10/- face value	1.19	0.88	2.23	1.96

*EPS,DPS for the half year ended 31 March 2017 and 31 March 2016 are not annulised

By the order of the Board
For ORIX Leasing & Financial Services India Limited

Date: 18 May 2017
Place : Mumbai



Sandeep Gambhir

Sandeep Gambhir
Managing Director
(DIN - 00083116)

ORIX Leasing & Financial Services India Limited

Regd Office: Plot No. 94, Marol Co - Operative Industrial Estate, Andheri Kurla Road, Andheri East, Mumbai 400059

CIN:U74900MH2006PLC163937 | www.orixindia.com

Tel: +91(22) 6707 0100 | Fax: +91 22 2852 85 49 | Email: info@orixindia.com

Financial results for year the ended 31 March 2017

Notes:

1. The Company is a Non-Banking Finance Company registered with the Reserve Bank of India.
2. The financial results for year ended 31 March 2017 has been reviewed by Audit Committee and approved by Board of Directors at its meeting held on 18 May 2017.

3. Hitherto, Company was recognising upfront the loan processing fees received. From current year, the Company has adopted to recognise the aforementioned fees on amortisation basis. Had the Company continued to follow its earlier accounting policy, company's net profit for the year ended 31 March 2017 would have been higher by ₹ 143 Lakhs.

Also hitherto, Company was recognising upfront the brokerage paid on Commercial Vehicle loans(CV) and Loans against Property (LAP) business and processing fees paid for borrowings in the same year of origination. From the current year, the Company has started amortising the same over the period of loan. Had the Company continued to follow its earlier accounting policy, company's net profit for the year ended 31 March 2017 would have been lower by ₹ 135 Lakhs.

4. Earnings per share for the half year ended period have been calculated for six months and not annualised.

5. The Company had allotted Secured Redeemable Listed Non-Convertible Debentures (NCDs) as follows :

Date of issue	No of Debentures	Price per debenture (absolute amounts)	Total amount (absolute amounts)	Rate of Interest	Tenure	Next due date for interest payment
03-Aug-16	1,200	10,00,000	1,20,00,00,000	8.70%	36 months	03-Aug-17
28-Dec-16	1,000	10,00,000	1,00,00,00,000	7.95%	36 months	28-Dec-17

The NCDs are secured by way pari-passu charge on the mortgage on identified immovable property of the Company and a specific floating charge over future receivables of the Company with security cover of 1.1x.

6. India Ratings & Research (Fitch group) have assigned 'IND AAA' rating for Company's Long Term Bank loans and 'IND A1+' rating for Company's Short term Bank Loans. For NCD, it has assigned rating of 'IND AAA'. All the rating are valid as on the date of Board meeting.

7. The gross NPA Ratio of the company at 31 March 2017 is 0.92% (0.86% at 31 March 2016). The net NPA Ratio of the company at 31 March 2017 is 0.52% (0.49% at 31 March 2016).

8. The Capital to Risk Asset Ratio at 31 March 2017 is 27.07% (38.98% at 31 March 2016)

9. The Debt Equity Ratio at 31 March 2017 is 2.16 (1.23 at 31 March 2016)

10. The Capital Redemption at 31 March 2017 is Nil (Nil at 31 March 2016)

11. The previous financial year/ period figures have been regrouped / reclassified wherever necessary.

By the order of the Board
For ORIX Leasing & Financial Services India Limited



Sandeep Gambhir
Sandeep Gambhir
Managing Director
(DIN - 00083116)

Date: 18 May 2017

Place : Mumbai



ORIX Leasing & Financial Services India Limited

Regd Office: Plot No. 94, Marol Co - Operative Industrial Estate, Andheri Kurla Road, Andheri East, Mumbai 400059

CIN:U74900MH2006PLC163937 | www.orixindia.com

Tel: +91(22) 6707 0100 | Fax: +91 22 2852 85 49 | Email: info@orixindia.com

Financial results for half year ended 31 March 2017

(₹ in Lakhs)

Particulars	Half year ended 31 March 2017	Year ended 31 March 2017	Half year ended 31 March 2016	Year ended 31 March 2016
	Unaudited	Audited	Unaudited	Audited
1. Total Income from Operation	7,206	13,088	4,944	8,871
2. Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	1,353	2,871	1,243	2,561
3. Net Profit / (Loss) for the period before tax (after exceptional and/or Extraordinary items)	1,353	2,871	1,243	2,561
4. Net Profit / (Loss) for the period after tax (after exceptional and/or Extraordinary items)	1,059	1,980	779	1,635
5. Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	-	-	-	-
6. Paid up Equity Share Capital	8,894	8,894	8,894	8,894
7. Reserve (excluding Revaluation Reserve)	28,370	28,370	26,390	26,390
8. Net worth	37,264	37,264	35,284	35,284
9. Paid up Debt Capital / Outstanding Debt	27.38%	27.38%	0%	0%
10. Outstanding Redeemable Reference Shares	-	-	-	-
11. Debt Equity Ratio	2.16	2.16	1.23	1.23
12. Earning Per Share (of ₹ 10/- each) (for continuing and discontinued operation) -	1.19	2.23	0.88	1.96
13. Capital Redemption Reserve	-	-	-	-
14. Debenture Redemption Reserve	N.A.	N.A.	N.A.	N.A.
15. Debt Service coverage Ratio	N.A.	N.A.	N.A.	N.A.
16. Interest Service Coverage Ratio	N.A.	N.A.	N.A.	N.A.

* Net Worth is equal to Share capital and reserves and surplus.

** Debt Equity ratio is (Long Term borrowing + Short Term borrowing + Current maturities of Long Term borrowing) / Net Worth

Notes:

- The Company is a Non-Banking Finance Company registered with the Reserve Bank of India.
- The financial results for year ended 31 March 2017 has been reviewed by Audit Committee and approved by Board of Directors at its meeting held on 18 May 2017.
- Hitherto, Company was recognising upfront the loan processing fees received. From current year, the Company has adopted to recognise the aforementioned fees on amortisation basis. Had the Company continued to follow its earlier accounting policy, company's net profit for the year ended 31 March 2017 would have been higher by ₹ 143 Lakhs.
- Also hitherto, Company was recognising upfront the brokerage paid on Commercial Vehicle loans (CV) and Loans against Property (LAP) business and processing fees paid for borrowings in the same year of origination. From current year, From the current year, the Company has started amortising the same over the period of loan. Had the Company continued to follow its earlier accounting policy, company's net profit for the year ended 31 March 2017 would have been lower by ₹ 135 Lakhs.
- Earnings per share for the half year ended period have been calculated for six months and not annualised.
- The Company had allotted Secured Redeemable Listed Non-Convertible Debentures (NCDs) as follows:

Date of issue	No of Debentures	Price per debenture (absolute amounts)	Total amount (absolute amounts)	Rate of Interest	Tenure	Next due date for interest payment
03-08-2016	1,200	10,00,000	1,20,00,00,000	8.70%	36 months	03-08-2017
28-12-2016	1,000	10,00,000	1,00,00,00,000	7.95%	36 months	28-12-2017

The NCDs are secured by way pari-passu charge on the mortgage on identified immovable property of the Company and a specific floating charge over future receivables of the Company with security cover of 1.1x.

- India Ratings & Research (Fitch group) have assigned 'IND AAA' rating for Company's Long Term Bank loans and 'IND A1+' rating for Company's Short term Bank Loans. For NCD, it has assigned rating of 'IND AAA'. All the rating are valid as on the date of Board meeting.
- The previous financial year/ period figures have been regrouped / reclassified wherever necessary.

By the order of the Board
For ORIX Leasing & Financial Services India Limited



Sandeep Gambhir

Sandeep Gambhir
Managing Director
(DIN - 00083116)

Date: 18 May 2017
Place : Mumbai